



Donaldson Company, Inc.  
1400 West 94<sup>th</sup> Street  
Bloomington, MN 55431

To whom it may concern:

I would like to strongly recommend New Hampton Storage and Transfer as the caretaker of your product. The Donaldson Company has had a wonderful working relationship with New Hampton Storage and Transfer for over 20 years, ending only because our product line was moved out of state to a different manufacturing plant.

In these many years of service, the Schwickerath family and staff have been responsible for receiving, storing and shipping our product on a daily basis for both domestic and international customers. For the past two years they were granted access to our computer system to key these transactions on site, making our inventory live time. As Inventory Controller I was involved in the training, support and auditing of this transition. Never was I disappointed nor did I ever feel they were not up to the task. Their communication with Donaldson employees and the trucking firms was excellent and never less than professional. We have, at times, housed inventory in excess of four million dollars without concern. The accuracy of our annual physical inventory audits were some of the best in the company, due to everyone's drive for perfection. They have proven to be a great and trusted representative for our company.

I personally feel the work ethics and morals displayed daily are part of their family business structure and just not found everywhere. New Hampton Storage and Transfer is a progressive company, always up for a challenge and learning opportunity and I am pleased to highly recommend them for any endeavor they pursue.

Yours truly,

Louise Westhuis | Inventory Controller  
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